

From Trend to
Standard

BIGALS – Rebuild & Lifecycle Extension

2Vida second life

Service for MPS-Devices Switzerland

Offer for Importers & Distributors: Pickup · Rebuild ·
Return Delivery · 3-Year Warranty/Maintenance

Increasing ESG Requirements

**Growing pressure for verifiable
sustainability and e-waste
reduction, especially in public-
sector tenders**

Service Concept



Distribution

BIGALS picks up MPS devices throughout Switzerland and delivers them back again

Operation by BIGALS

Performs a quality-assured rebuild.

Sustainability Program

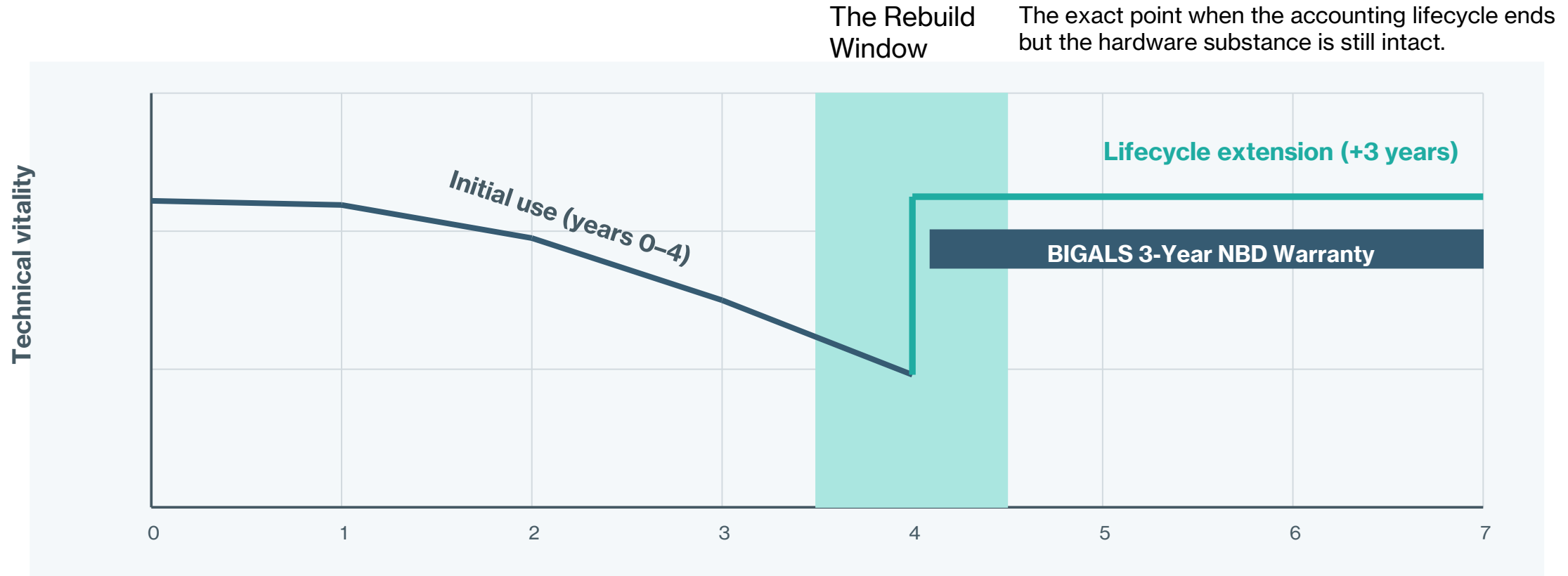
Customers can rebuild up to 10% of their copiers

Value/Sustainability

Targeted sustainability program

Strong ESG positioning through a 3-year lifecycle extension

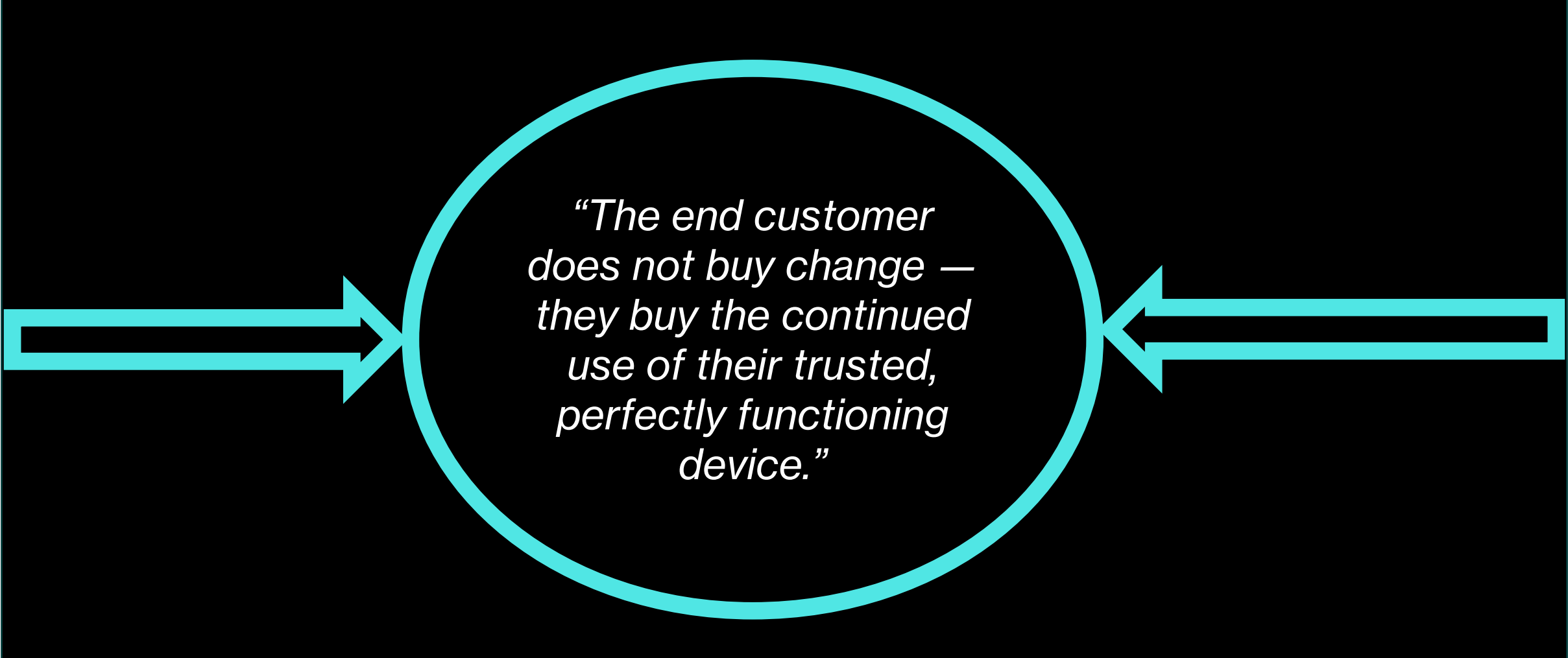
Identifying the Rebuild Window



We do not repair – we systematically reset the lifecycle through a structured rebuild.

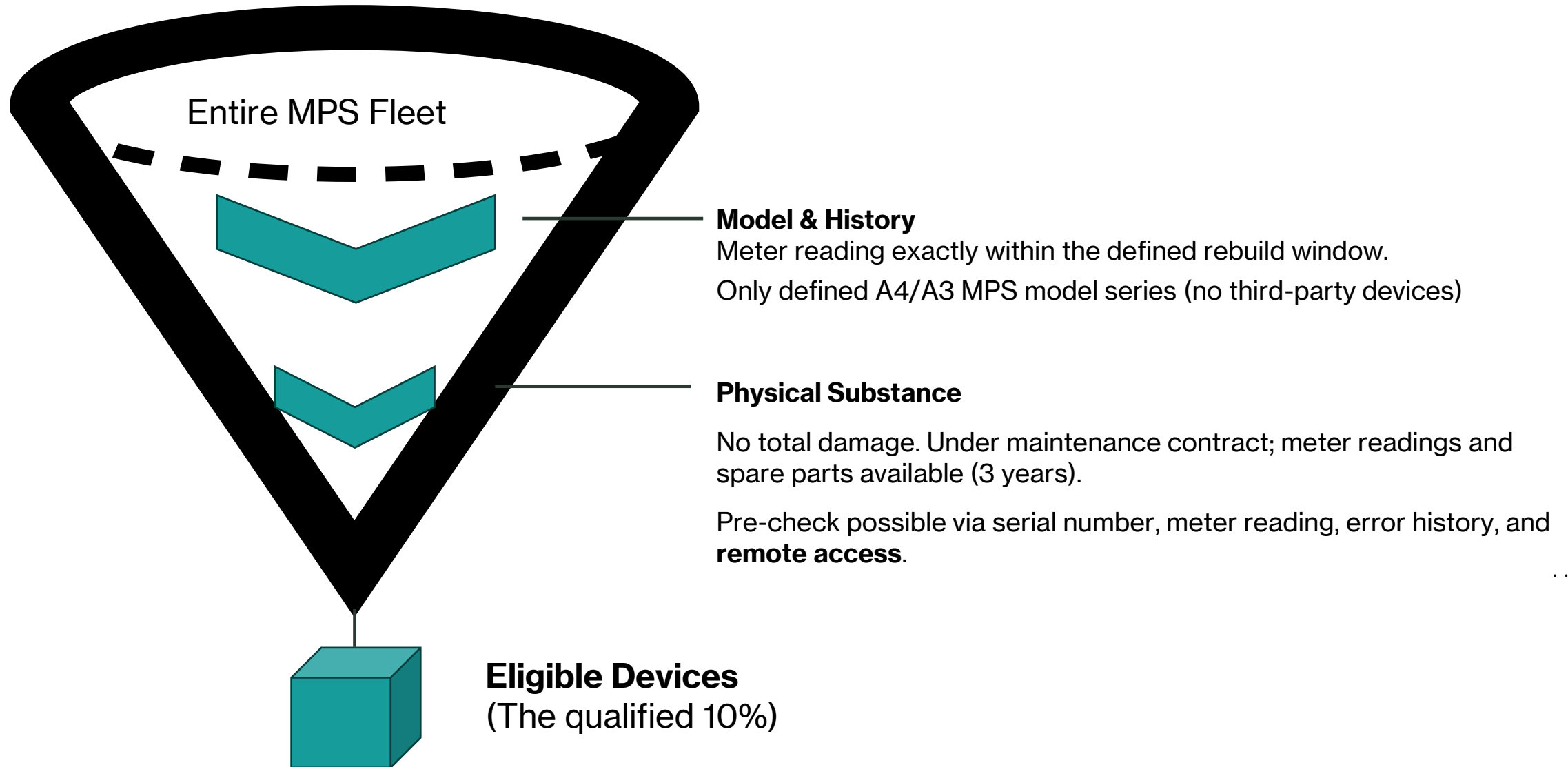
The strongest argument for the user: Familiar reliability.

Customers embrace the circular economy when they can keep their familiar hardware.



“The end customer does not buy change — they buy the continued use of their trusted, perfectly functioning device.”

Strict Selection: Qualified MPS Only



Standardized Price Packages (Fixed Price in CHF)

	A4 MFP	A3 MFP	
Pickup and Delivery	176,--	266,--	Incl. stair-climbing device
Loaner device incl. configuration (If requested)	75,--	125,--	Round-trip transport incl. configuration and installation
BIGALS Rebuild Costs	110,--	250,--	Assumption: A4 = 70 min A3 = 150 min Min. price: 1.60
Warranty per Device	20,--	35,--	Per year in SWAP
Notification	25,--	35,--	If notification is handled entirely by us.

Added Value: A Win for the Entire Value Chain

For Importers & Distributors

Higher Customer Retention & Upsell Potential

Differentiation through a Sustainability Program

For Endusers

Lifecycle extension +3 years instead of new purchase

Predictable costs incl. 3 years of service/warranty

E-waste reduction & ESG positioning

Closing Statement



Our extraction chamber for professional, emission-free particle filtration during the refurbishment of MPS equipment.



- With this service, BIGALS aims to meet its sustainability objectives and is prepared to offer this in the form of price adjustments.
- Rebuild costs are based on assumptions. We are happy to accommodate partner-specific requirements regarding timing, selection, and related details.
- Design requests and changes are welcome in all areas.
- For further discussions, please contact Paolo Albasini at paolo.albasini@bigals.ch
Thank you.